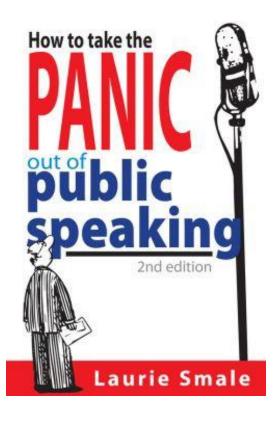
Public Speaking - Now I can! Presentations That Sell

Laurie Smale

Master Speaking Coach, Inspirational Speaker and Author - How to take the panic out of public speaking <u>https://lauriesmale.com/blog/webinar-5-public-speaking-now-i-can-presentations-that-sell</u>

Thursday 7 November 2024 12:00 - 12:30pm AEDT UTC+11 Free to attend







Laurie Smale is a Member of

AUSTRALIAN SOCIETY FAUTHORS

Finding Me **Finding You**

An inspirational, fun-filled journey of self-discovery that will open your mind to who you really are and what you stand fan



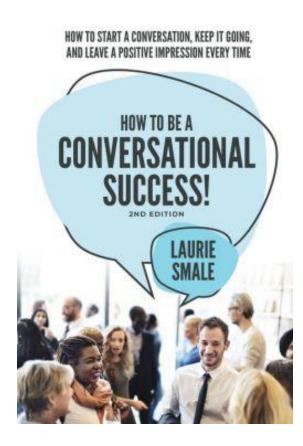
Getting You Right First/ is just as important as all the know-how and knowledge you'll ever learn. This competing book shows you how!

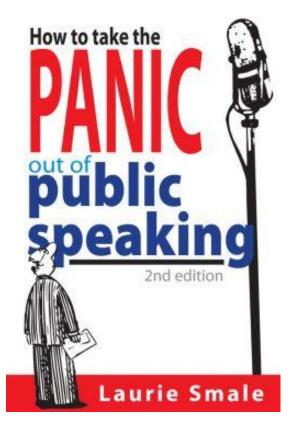
LAURIE SMALE

https://lauriesmale.com/about



Laurie Smale is the Author of





https://lauriesmale.com/books





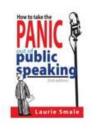
Laurie Smale

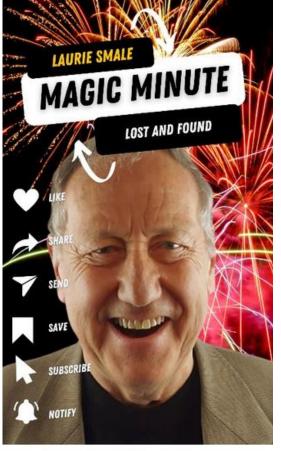
Weekly Quotes

Weekly Magic Minutes

"Begin a whole new fear-free approach to public speaking by thinking; 'I'm now enjoying a friendly, two-way conversation with these people and can feel their warmth and interaction"

> Laurie Smale Author - How to take the Panic out of Public Speaking





J. P 0 X in

Monthly Articles

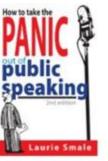
10 Tried and Proven Strategies for Rehearsing Your Talk Live



Monthly Newsletter

Laurie Smale

Author - How to take the Panic out of Public Speaking







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- ✓ LinkedIn Profile <u>https://www.linkedin.com/in/lauriesmale</u> (1,005 Connections, 1,020 Followers)
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- ✓ YouTube <u>https://www.youtube.com/@lauriesmale</u> (44 Subscribers, 67 Videos)
- ✓ Twitter / X <u>https://x.com/lauriesmale</u> (294 Followers)
- ✓ Laurie Smale Inspirations Newsletter Page (197 Subscribers) <u>https://www.linkedin.com/newsletters/7207151678045790208</u>
- ✓ Laurie Smale Inspirations Newsletter Profile (117 Subscribers) <u>https://www.linkedin.com/newsletters/7203196093562580992</u>
- ✓ Laurie Smale Email Newsletter (40 Subscribers) <u>https://lauriesmale.com/newsletters</u>

Laurie Smale Website Contact Page Link



Quick Points

- \checkmark acknowledge traditional owners of land where we are all based ✓ slides and video recording link will be emailed to all registered guests ✓ please add any questions you have in the Chat
- ✓ please add your feedback or reviews in the chat or online!

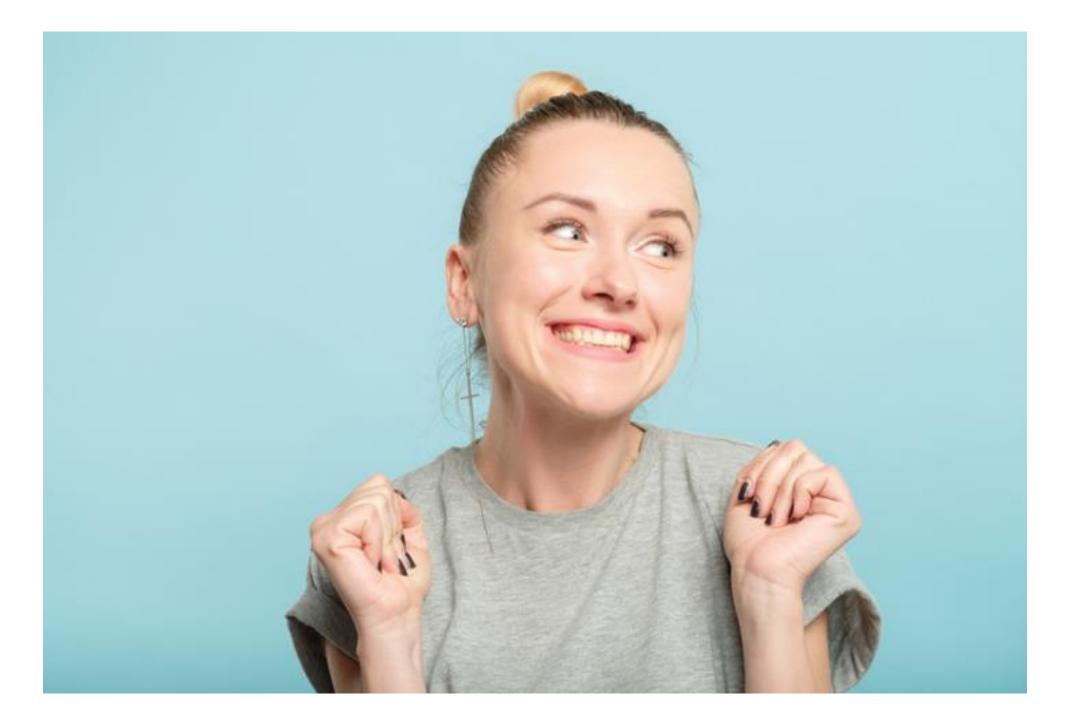






1. How will your product or service help me?



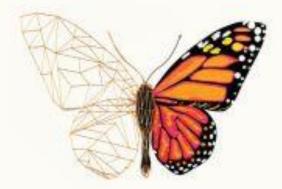


2. Create an Eager Want to know more!



Finding Me **Finding You**

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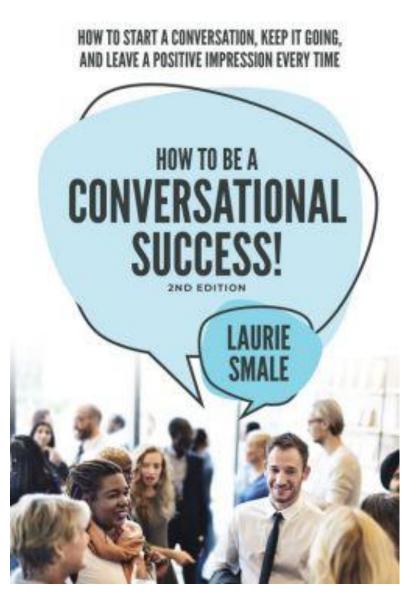
LAURIE SMALE

3. Finding Me, Finding You





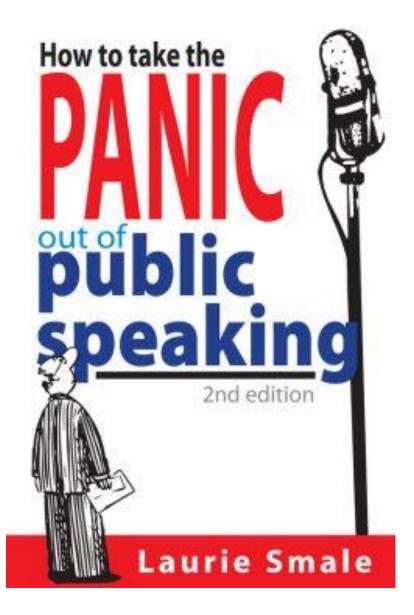




4. How to be a Conversational Success!

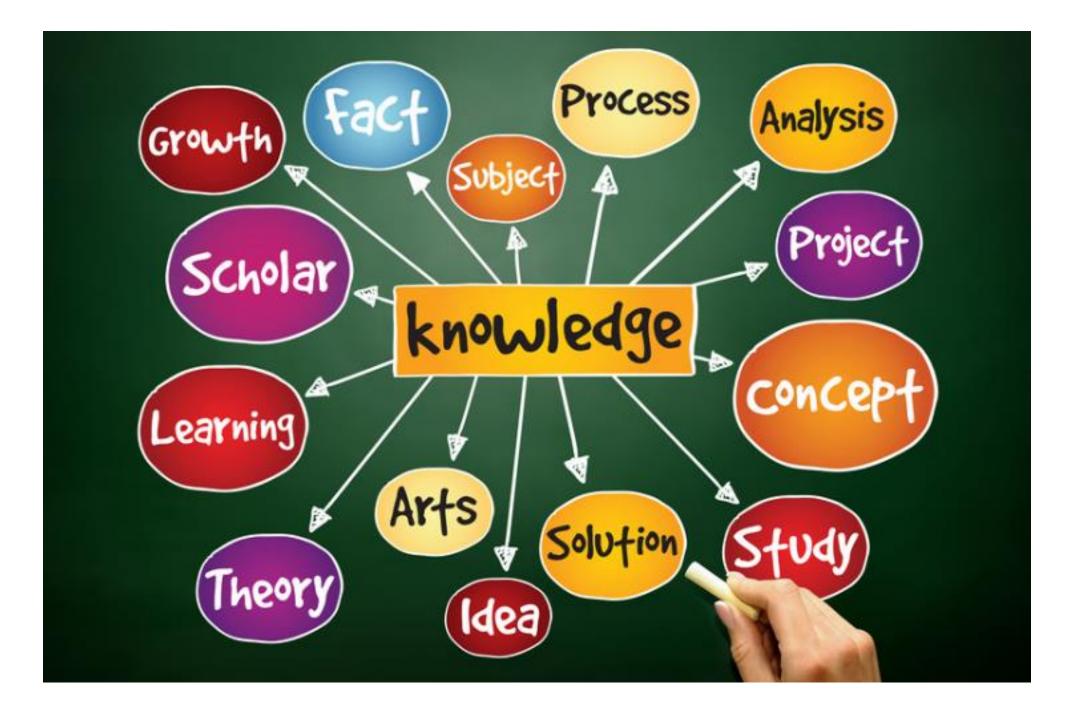






5. How to take the Panic out of Public Speaking 10

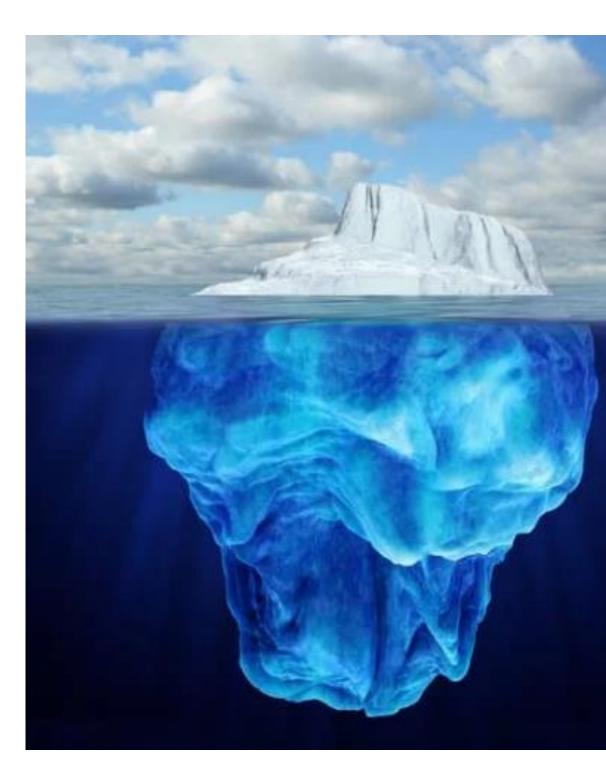




6. Know your product or service well







7. Show them you have depth and back-up





8. Don't bamboozle your listeners with jargon and strange words





 We're not there to 'sell stuff', we're there to solve problems and help with their desires 14

Presentations that Sell

- 1. How will your product or service help me?
- 2. Create an Eager Want to know more!
- 3. Finding Me, Finding You
- 4. How to be a Conversational Success!
- 5. How to take the Panic out of Public Speaking
- 6. Know your product or service well
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- 9. We're not there to 'sell stuff', we're there to solve problems and help with their desires







Public Speaking Webinar Series

All Free and Online at https://lauriesmale.com/webinars

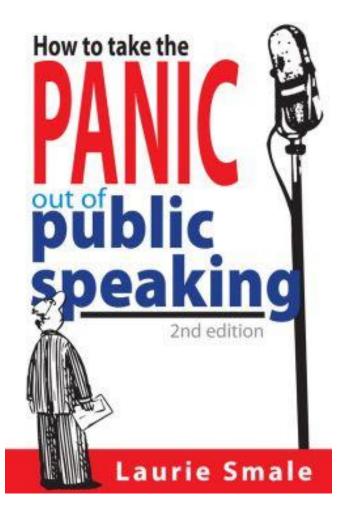
Previous Webinars

Thursday 4 July 2024 – 7pm – 7:30pm AEST – 1 – Public Speaking – Now I can! Getting you right first Thursday 1 August 2024 – 7pm – 7:30pm AEST – 2 – Public Speaking – Now I can! Controlled anticipation Thursday 5 September 2024 – 7pm – 7:30pm AEST – 3 – Public Speaking – Now I can! The magic of being you Thursday 3 October 2024 – 7pm – 7:30pm AEST – 4 – Public Speaking – Now I can! Common stumbling blocks Thursday 7 November 2024 – 12pm – 12:30pm AEDT – 5 – Public Speaking – Now I can! Presentations that sell!

Upcoming Webinars

Thursday 6 February 2025 – 12pm – 12:30pm AEDT – 6 – Public Speaking – Now I can! Talks for social occasions https://lauriesmale.com/blog/webinar-6-public-speaking-now-i-can-talks-for-social-occasions

Thursday 6 March 2025 – 12pm – 12:30pm AEDT – 7 – Public Speaking – Now I can! Thinking on your feet Thursday 3 April 2025 – 12pm – 12:30pm AEDT – 8 – Public Speaking – Now I can! Meetings and discussion groups Thursday 1 May 2025 – 12pm – 12:30pm AEDT – 9 – Public Speaking – Now I can! Leaving nothing to chance Thursday 5 June 2025 – 12pm – 12:30pm AEST – 10 – Public Speaking – Now I can! Tying it all together





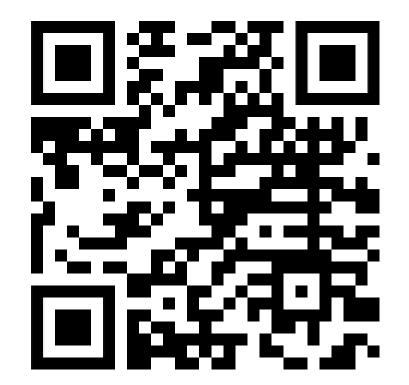
Thank you!

✓ Write a Review ✓ Follow Laurie Smale online

✓ Will answer your questions from the Chat or you can Unmute and I will ask you directly



Google Review https://g.page/r/CbnLYYvKmtQEBM/revi ew





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